

Molly Moore
mollym@wustl.edu
mollymooreplz.com

EMPLOYMENT

Washington University in St. Louis
Lecturer in Economics
Co-director of the MISSEL laboratory

St. Louis, MO
Fall 2024-present

Brown University
Adjunct Lecturer in Cognitive, Linguistic and Psychological Sciences

Providence, RI
Spring 2024

EDUCATION

Harvard Kennedy School
PhD in Public Policy
Fields: Judgment and Decision Making & Experimental Economics

Cambridge, MA
May 2024

Harvard University
A.B. with High Honors in Economics
Secondary in Psychology, Spanish Citation

Cambridge, MA
May 2017

PUBLICATIONS

Exley, C., Hauser, O., **Moore, M.** & Pezzuto, J. (2025) Believed gender differences in social preferences. *The Quarterly Journal of Economics*

Voelkel, J., Stagnaro, M., ... **Moore, M.**, ... Rand, D., & Willer R. (2024) Megastudy testing 25 interventions to reduce antidemocratic attitudes and partisan animosity. *Science*

Moore, M., Dorison, C. & Minson, J. (2023) The contingent reputational benefits of selective exposure to partisan information. *Journal of Experimental Psychology: General*

Manuscripts in preparation

Moore, M., Lilgendahl, J., Dorison, C.A., Zabel, C., De Jong, J., Born, D., Srivastava, S., Ganz, M., & Lerner, J.S., Public narrative: Thirteen empirical studies of leadership measurement and development.

Moore, M. & Minson, J. Reputational benefits of Receptiveness.

Wang, K., **Moore, M.** & Lerner, J.S. Partners in Crime: Gratitude increases Corrupt Collaboration.

Minson, J., ... **Moore, M.**, ... & Erlich, A. Piercing the information blockade: A “mega study” of communication approaches for sharing accurate news in the face of disinformation and government surveillance.

Spohn, M. & **Moore, M.** Fighting fire with fire: the effect of language in political debates.

Molly Moore
mollym@wustl.edu
mollymooreplz.com

PRESENTATIONS

“Beliefs about gender differences in social preferences”

Society for Judgement and Decision Making	2024
Behavioral Decision Research in Management	2024
Eastern Economic Association	2024
Vienna University of Economics and Business	2024

“The contingent reputational benefits of selective exposure to partisan information”

MIT Polarization Workshop	2023
Liberal Arts Behavioral and Experimental Economics Conference	2023
Society for Judgement and Decision Making Doctoral Student Symposium	2023
Society for Personality and Social Psychology	2023
Invited Presentation at Rand Lab, MIT	2022
Poster presented at the Society for Judgement and Decision Making Conference	2022
Poster presented at the Society for Judgement and Decision Making Conference	2021
Harvard Working Group in Political Psychology and Behavior	2021
Poster presented at the Society for Judgement and Decision Making Conference	2020

“Partners in crime: Gratitude increases corrupt collaboration”

Boston Judgement and Decision Making Day	2019
Poster presented at the Society for Judgement and Decision Making Conference	2019
Poster presented at the Society for Affective Society Conference	2019

“The Power of Public Narrative: Twelve empirical studies of leadership measurement and development”

Society for Personality and Social Psychology Conference	2021
--	------

“Using Social Media to Decrease Sexual Violence: Evidence from a Field Experiment”

Poster presented at the Cultural Transmission of Social Norms Conference	2018
--	------

TEACHING AND PROFESSIONAL EXPERIENCE

Teaching (Lead instructor)

• Behavioral and Experimental Economics (WashU)	2025
• Game Theory and Social Behavior (WashU)	2025
• Microeconomics (WashU)	2024
• Sophomore Research Tutorial (WashU)	2024-2025
• Making Decisions (Brown)	2024
• Information and Decision Making (Brown)	2024
• Economics of Information (Harvard)	2023

Teaching (Supporting role)

• Harvard Kennedy School Executive Education	2018–2024
• Game Theory with Applications to Social Behavior*	2017, 2020–2022
• Behavioral Science of Negotiations	2020–2021
• Leadership Decision Making	2020
• Macroeconomics	2018
• Econometrics	2017–2018
• Advanced Intermediate Microeconomics	2017

Molly Moore
mollym@wustl.edu
mollymooreplz.com

- Social Psychology 2017
- The Invisible Hand: What Game Theory Reveals about Social Behavior* 2017
- Calculus II (Venice, Italy) 2017–2018
- Calculus I* 2014–2017

*Recipient of Bok Center Teaching Award

Professional Experience

- Harvard Executive Education, *Research Assistant* 2019
- Ideas42, *Research Assistant* 2017–2018
- Yale Applied Cooperation Team, *Research Affiliate* 2016–2018

GRANTS, HONORS, AND SERVICE ACTIVITIES

Grants

- Dissertation Completion Fellowship** 2023
- Harvard Program on Negotiation Next Generation Grant** 2020
- Harvard Kennedy School Dean's Research Fund Award** (with Julia Minson) 2020

Honors

- Best Student Poster Award**, Society for Judgment and Decision Making 2022
- Hoopes Prize Nomination** for Senior Thesis in Economics 2017
- National Merit Scholar** 2013

Service

- Co-supervised (3) Economics Honors Theses** 2024-2025
- Supervised (1) Economics Masters Honors Thesis** 2024-2025
- Society of Judgment and Decision Making D&I Committee Member** 2022–2024
- Peer Mentor** for two Public Policy PhD students 2019–2024
- Ad hoc Reviewer** for the *Journal of Economic Behavior and Organization*, *Experimental Economics*, *Personality and Social Psychology Bulletin*, *Women in Sport and Physical Activity Journal*

ATHLETICS

USROWING NATIONAL TEAM

- US Paralympic Training Center/Community Rowing Inc.** 2017–2023
- Harvard-Radcliffe Varsity Heavyweight Crew** 2013–2017
 - 2019 World Champion in the PR3 Women's Pair
 - 3x National Team member
 - USRowing Diversity, Equity and Inclusion Committee Member
 - C.R.A.S.H.-B.'s Board Member
 - 5x HOCR Gold Medalist
 - Women in Sports Foundation Travel & Training Fund 2018 Grant Recipient

CROSSFIT GAMES ATHLETE

- CrossFit Ready2Live** 2024-present
- CrossFit Boston** 2018–2024
 - 2x CrossFit Games Medalist: Lower Adaptive Division
 - Subject Matter Expert for the Adaptive Training Academy
 - CF-L2 coach