

Molly Moore
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mollymooreplz.com

EMPLOYMENT

Washington University in St. Louis
Lecturer in Economics

St. Louis, MO
Fall 2024-present

Brown University
Adjunct Lecturer in Cognitive, Linguistic and Psychological Sciences

Providence, RI
Spring 2024

EDUCATION

Harvard Kennedy School
PhD in Public Policy
Fields: Judgment and Decision Making & Experimental Economics

Cambridge, MA
May 2024

Harvard University
A.B. with High Honors in Economics
Secondary in Psychology, Spanish Citation

Cambridge, MA
May 2017

PUBLICATIONS

Moore, M., Dorison, C. & Minson, J. (2023) The contingent reputational benefits of selective exposure to partisan information. *Journal of Experimental Psychology: General*

Exley, C., Hauser, O., **Moore, M.** & Pezzuto, J. Beliefs about gender differences in social preferences. *Conditional acceptance at the Quarterly Journal of Economics*

Under review

Voelkel, J., Stagnaro, M., ... **Moore, M.**, ... Rand, D., & Willer R. Megastudy identifying effective interventions to strengthen Americans' democratic attitudes. *Under review at Science*

Manuscripts in preparation

Moore, M. & Minson, J. Reputational benefits of Receptiveness.

Moore, M., Lilgendahl, J., Dorison, C.A., Zabel, C., De Jong, J., Born, D., Srivastava, S., Ganz, M., & Lerner, J.S., Public narrative: Thirteen empirical studies of leadership measurement and development.

Wang, K., **Moore, M.** & Lerner, J.S. Partners in Crime: Gratitude increases Corrupt Collaboration.

Minson, J., ... **Moore, M.**, ... & Erlich, A. Piercing the information blockade: A "mega study" of communication approaches for sharing accurate news in the face of disinformation and government surveillance.

Spohn, M. & **Moore, M.** Fighting fire with fire: the effect of language in political debates.

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PRESENTATIONS

“Beliefs about gender differences in social preferences”

Behavioral Decision Research in Management 2024
Eastern Economic Association 2024
Vienna University of Economics and Business 2024

“The contingent reputational benefits of selective exposure to partisan information”

MIT Polarization Workshop 2023
Liberal Arts Behavioral and Experimental Economics Conference 2023
Society for Judgement and Decision Making Doctoral Student Symposium 2023
Society for Personality and Social Psychology 2023
Invited Presentation at Rand Lab, MIT 2022
Poster presented at the Society for Judgement and Decision Making Conference 2022
Poster presented at the Society for Judgement and Decision Making Conference 2021
Harvard Working Group in Political Psychology and Behavior 2021
Poster presented at the Society for Judgement and Decision Making Conference 2020

“Partners in crime: Gratitude increases corrupt collaboration”

Boston Judgement and Decision Making Day 2019
Poster presented at the Society for Judgement and Decision Making Conference 2019
Poster presented at the Society for Affective Society Conference 2019

“The Power of Public Narrative: Twelve empirical studies of leadership measurement and development”

Society for Personality and Social Psychology Conference 2021

“Using Social Media to Decrease Sexual Violence: Evidence from a Field Experiment”

Poster presented at the Cultural Transmission of Social Norms Conference 2018

TEACHING AND PROFESSIONAL EXPERIENCE

Teaching (Lead instructor)

- Making Decisions 2024
- Information and Decision Making 2024
- Economics of Information 2023

Teaching (Supporting role)

- Harvard Kennedy School Executive Education 2018–2024
- Game Theory with Applications to Social Behavior* 2017, 2020–2022
- Behavioral Science of Negotiations 2020–2021
- Leadership Decision Making 2020
- Macroeconomics 2018
- Econometrics 2017–2018
- Advanced Intermediate Microeconomics 2017
- Social Psychology 2017
- The Invisible Hand: What Game Theory Reveals about Social Behavior* 2017
- Calculus II (Venice, Italy) 2017–2018
- Calculus I* 2014–2017

*Recipient of Bok Center Teaching Award

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Professional Experience

- Harvard Executive Education, *Research Assistant* 2019
- Ideas42, *Research Assistant* 2017–2018
- Yale Applied Cooperation Team, *Research Affiliate* 2016–2018

GRANTS, HONORS, AND SERVICE ACTIVITIES

Grants

- Dissertation Completion Fellowship** 2023
- Harvard Program on Negotiation Next Generation Grant** 2020
- Harvard Kennedy School Dean’s Research Fund Award** (with Julia Minson) 2020

Honors

- Best Student Poster Award**, Society for Judgment and Decision Making 2022
- Hoope Prize Nomination** for Senior Thesis in Economics 2017
- National Merit Scholar** 2013

Service

- Society of Judgment and Decision Making D&I Committee Member** 2022–2024
- Ad hoc Reviewer** for the *Journal of Economic Behavior and Organization, Personality and Social Psychology Bulletin*
- Peer Mentor** for two Public Policy PhD students 2019–2024

ATHLETICS

USROWING NATIONAL TEAM

- US Paralympic Training Center/Community Rowing Inc.** 2017–2023
- Harvard-Radcliffe Varsity Heavyweight Crew** 2013–2017
 - 2019 World Champion in the PR3 Women’s Pair
 - 3x National Team member
 - USRowing Diversity, Equity and Inclusion Committee Member
 - C.R.A.S.H.-B.’s Board Member
 - 5x HOOCR Gold Medalist
 - Women in Sports Foundation Travel & Training Fund 2018 Grant Recipient

CROSSFIT GAMES

- CrossFit Boston** 2018–present
 - 2x CrossFit Games Medalist: Lower Adaptive Division
 - Subject Matter Expert for the Adaptive Training Academy
 - CF-L2